



What can we
help you build?

Fiber Optics Specialists

nextGenTM
TELECOM SERVICES GROUP, INC.





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A New Approach to Outsourced Contracting

NextGen was founded on a simple principle: that there was a clear need in the communications industry for a higher quality network infrastructure engineering and construction contractor. With more than 90 years of experience building and operating complex communications networks, the nextGen leadership team understands first-hand the challenges of constructing, upgrading and maintaining networks.

With schedule and cost overruns, inferior craftsmanship, unreliable staff and an overall lack of focus on customers' needs rampant among contractors, there is clear demand for a better approach. NextGen believes that customers deserve a greater level of professionalism, flexibility and scalability from their contracting partners. The status quo is simply no longer acceptable.

NextGen's customer-centric approach is backed by deep industry expertise, a comprehensive set of services, proven best practices, unparalleled customer responsiveness and an operational focus on safety. Simply put, a better way of doing business.

Invested in Customers' Success

NextGen has redefined the network infrastructure contracting business with its integrated engineering, construction and fiber optics services expertise. NextGen recognizes the integral role that a contractor plays in supporting a customer's business objectives. Therefore, the company has made significant investments in its people, equipment and processes to deliver the utmost in quality and value to every customer project.

Whether the customer is a broadband/cable provider, a telecommunications service provider, an equipment manufacturer, or a government, enterprise or educational institution, nextGen understands that the construction, upgrade and maintenance of networks needs to be timely, reliable and cost-effective. A full-service provider, nextGen addresses and anticipates customer needs related to design, project management, materials and equipment procurement, warehousing, and logistics.

NextGen operates on the philosophy that every engagement – whether a large scale project, a long-term master service agreement or a specialized, one-off project – warrants the same quality craftsmanship, skilled workforce and sharp focus on delivering results on time and on budget. NextGen prides itself on running its business as an extension of the customer's team – acting as a true business partner.

The Scalability, Flexibility and Mobility that Customers Require

NextGen's production-focused business model helps customers address their pressing business objectives by providing:

- ✓ **Scalability**
NextGen ramps up quickly, delivers the resources required for large-scale projects and easily addresses high-volume activity periods.
- ✓ **Specialized Skills**
NextGen personnel have advanced technology experience – from network routing and design to fiber splicing and testing, and emergency restoration – with expertise matched for every engagement.
- ✓ **Rapid Response**
NextGen has a scalable and mobile workforce to quickly respond to special projects, emergency restoration and storm damage repairs.
- ✓ **Reliability**
Customers benefit from one nextGen team with the work ethic to do what it takes to get the job done, every time.
- ✓ **Project Management**
Each nextGen project is carefully managed to avoid delays, control costs and finish on schedule.
- ✓ **Cost Advantage**
Services are performed on a variable cost basis enabling customers to avoid significant fixed costs related to wages, payroll taxes, benefits, vehicle expenses and related overhead.
- ✓ **Bonding Capabilities**
Unlike smaller contractors, nextGen can meet payment and performance bonding requirements for large-scale initiatives.

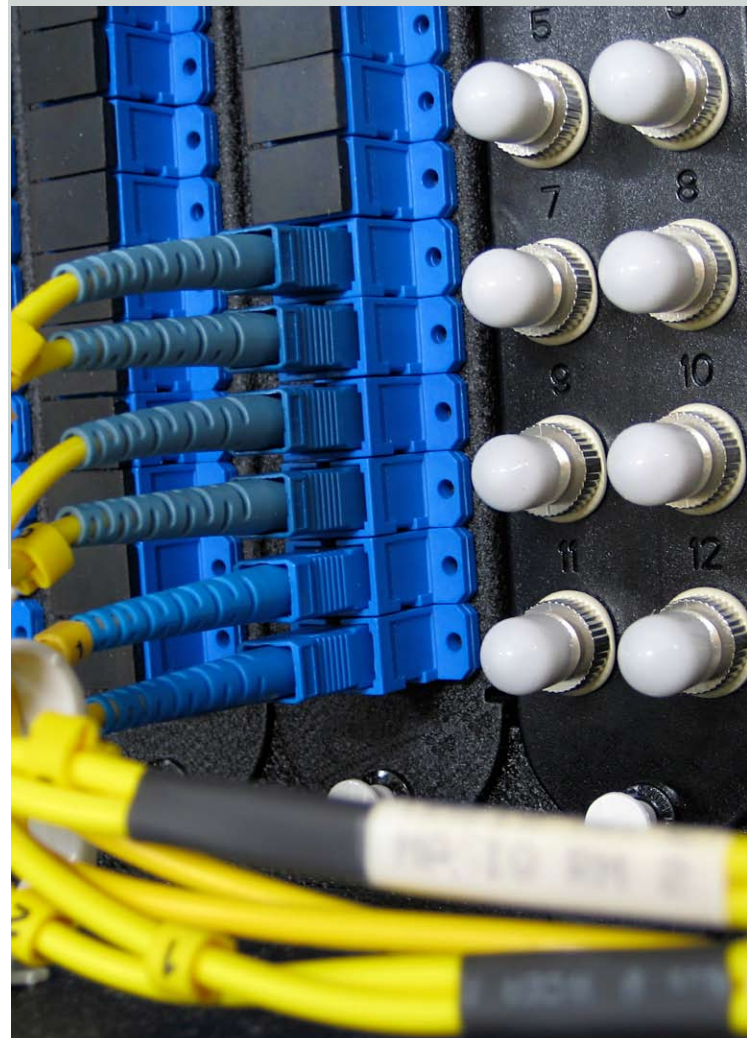
For every project engagement, nextGen prides itself on taking a consultative approach to solving problems for customers. NextGen has earned a reputation for delivering value above and beyond for clients, identifying opportunities at the start of engagements to capitalize on network design, construction, budget and operational efficiencies.

Based on this approach, nextGen becomes a trusted advisor, delivering sound recommendations, as well as the drive, determination and expertise to make the most of customers' specific network environments.

NextGen's extensive fiber optics expertise is playing a pivotal role in the design, construction, testing and documentation for a variety of networks:

- **Smart grids**
- **Wireless backhaul**
- **Wind farms**
- **FTTx**

and more



Services Overview

Compared to smaller firms with limited service offerings, nextGen delivers a comprehensive portfolio of engineering, fiber optics and construction services as a prime contractor, subcontractor, consultant or professional services partner.

Engineering

NextGen's extensive outside plant experience combined with its field engineering expertise allows the organization to deliver a wide-range of design, audit, mapping, permitting and related services. Examples of nextGen's offerings include:

- Fiber Optic Network Routing & Design
- Make Ready Engineering Surveys
- Utility Pole Permitting

Construction

As a full-service provider, nextGen can build, upgrade and maintain networks in their entirety or in part, whether aerial, underground, or in-building. NextGen crews are trained and certified to work in both the communications and power supply regions of utility poles. Examples of nextGen's offerings include:

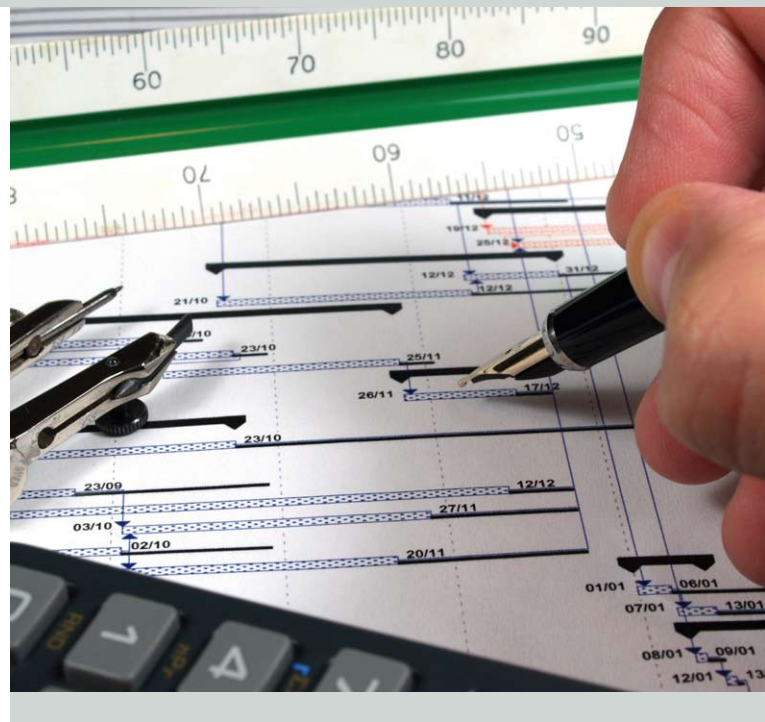
- New Build
- Network Migration
- Plant Maintenance & Repair

Fiber optics

NextGen's extensive fiber optics expertise goes well beyond simply placing fiber optic cable to more advanced network design, fiber splicing, fiber testing and full documentation services. Examples of nextGen's offerings include:

- Cable Pulling & Splicing
- Testing & Documentation
- Emergency Restoration

NextGen's services provide customers with the utmost flexibility and are tailored to individual project requirements. For customers requiring a comprehensive set of services, nextGen offers complete turnkey design, build and maintenance solutions. nextGen also provides individual, à la carte service offerings for customers with targeted requirements.



Customers

NextGen has helped a range of customers including broadband service providers, telecom carriers, electric utilities, system integrators, equipment vendors, municipalities, government agencies, military bases, educational institutions, healthcare providers and enterprises.

The organization has extensive experience working in many different network environments and mediums including fiber to the premise; hybrid fiber coax; passive optical networks; WANs, MANs and LANs; point to point; distributed antenna systems; electronic security systems; wireless backhaul; ADSS networks; OPGW networks; and legacy copper networks.

Examples of nextGen customers include:



About nextGen

NextGen Telecom Services Group offers communications network infrastructure engineering, construction and fiber optics services to service providers, enterprises, government and municipal customers throughout the eastern United States. More information about the company and its services is available at www.ngengroup.com.

Federal Information

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